

IT'S WHO YOU KNOW: CDW + CISCO NETWORKING



WHEN IT COMES TO NETWORKING, IT'S NOT JUST WHAT YOU KNOW. IT'S WHO YOU KNOW.

That's why we partner with industry leaders like Cisco®. With technologies spanning the entire networking spectrum, Cisco's Borderless Networks help organizations connect seamlessly and securely. And with years of experience in Cisco deployments, CDW has the experts and the expertise to make them work for you. Together, we deliver 100% tailored solutions that help our customers optimize their networks while bringing their organizations up to speed.

CISCO GETS NETWORKING.

A NETWORK WITHOUT BOUNDS

The Cisco Borderless Network Architecture allows organizations to connect seamlessly and securely across wired and wireless networks – any time, anywhere, on any device – with a variety of routing and switching technologies:

- Cisco Works LAN Management Solution (LMS)
- Cisco Prime Infrastructure
- Cisco Prime Network Analysis Module (NAM)
- Cisco Prime Network Control System (NCS)

SECURE MOBILE ACCESS

Cisco Borderless Networks help protect against mobile security risks with a policy-based architecture, which gives IT the power to centrally control client access both on- and off-premises, plus mobile security technologies like:

- Cisco Identity Services Engine (ISE) policy-based authentication
- Cisco TrustSec for secure access
- Cisco AnyConnect for device security

APPLICATION OPTIMIZATION AND MANAGEMENT

Cisco Borderless Networks deliver unified access and improve performance of mission-critical applications like voice and video using technologies that include:

- Cisco Prime Collaboration Manager
- Cisco Wide Area Application Services
- Cisco Application Velocity

THE CISCO BORDERLESS NETWORK INFRASTRUCTURE INCLUDES:

- Catalyst Series Switches
- Nexus Series Switches
- ASA Series Adaptive Security Appliances
- Aggregated Services Routers
- Integrated Services Routers
- Aironet Access Points
- Cisco Wireless and WAN Controllers
- Prime Network Management Applications
- Wide Area Application Services (WAAS)

CDW GETS CISCO.

WE'RE THEIR GLOBAL PARTNER OF THE YEAR.

THE PEOPLE

CDW holds all available Cisco Master Specializations: Cloud Builder, Managed Services, Security and Unified Communications. Along with your dedicated account manager, our experts can help find the right Cisco networking technologies for you:

- Professional Services: 500 engineers and project managers
- Managed Services: 150 engineers and project managers
- 916 Cisco Certified Sales Experts
- 72 highly trained solution architects
- 28 Cisco product protection team members
- Six Cisco product specialists

THE PRODUCTS

As a Cisco Gold Certified Partner, we have access to Cisco's entire line of networking products, including Cisco Borderless Network solutions. But that's not all.

- As a member of Cisco's Early Field Trial program, we enjoy privileged access to new and emerging products, giving us firsthand familiarity before products go to market.
- CDW's Technology Experience Center (TEC) integrates the latest Cisco solutions to see how they can help you achieve your goals.

How much can Cisco networking save you? Find out at CDW.com/CiscoNetROI

THE PLAN

Our strong Cisco partnership and extensive expertise allow us to provide rapid custom solution deployments along with managed services and full lifecycle support.

Full Lifecycle Support:

We can assist you at each and every turn, like pre-sales consultation and assessment, design, configuration, planning, deployment and ongoing support.

Managed Services:

We offer our customers on- and off-premises management and monitoring of their network infrastructure components.

OUR STRENGTH IN NUMBERS:

270+

Cisco Certified Network/Data Associates (CCNAs/DAs)

180+

Cisco Certified Network/Data/Voice Professionals (CCNPs/DPs/VPs)

50+

Cisco Certified Internetwork Experts (CCIE)
The most prestigious networking certification in the industry

IT'S OFFICIAL.

CDW and Cisco are a winning team.

AWARDS

CDW received the following awards at the Cisco Partner Summit 2013:

- Global Partner of the Year – Commercial
- Higher Education Partner of the Year
- US/Canada Central Area Partner of the Year
- Americas Strategic and Transformational Partner Organization, Architectural Excellence – Data Center
- Americas Partner of the Year – US
- SMB Partner of the Year – Canada
- US/Canada Central Area Cisco Capital Partner of the Year
- US/Canada South Area Outstanding Solutions Partner

MANAGED SERVICES

- Cisco Powered Managed Contact Center, Data Center, Unified Communications, Mobile Communications and Security

OTHER AUTHORIZATIONS

- Vblock™ Qualified Partner (Vblock 0,1)
- ATP – Cisco TelePresence Video Master
- ATP – Customer Voice Portal
- ATP – Data Center Unified Computing
- ATP – Identity Services Engine
- ATP – Unified Contact Center Enterprise

CERTIFICATIONS

- Cisco Master Cloud Builder Specialization
- Cisco Master Security Specialization
- Cisco Master Unified Communications Specialization
- Cisco Managed Services Master
- Cisco Advanced Collaboration Architecture Specialization
- Cisco Advanced Borderless Network Architecture Specialization
- Cisco Advanced Data Center Architecture Specialization
- Cisco Advanced Content Security Specialization
- Cisco Advanced Routing and Switching Specialization
- Cisco Advanced Unified Communications Specialization
- Cisco Advanced Security Specialization
- Cisco Advanced Unified Computing Technology Specialization
- Cisco Advanced Unified Fabric Technology Specialization
- Cisco Advanced Wireless LAN Specialization
- Cisco Small Business Specialization

CLOUD PARTNER

- Cloud Builder – Infrastructure, Management and Services
- Cloud Provider – Cisco Powered Cloud Service for HCS

SEE FOR YOURSELF.



CASE STUDY: A Wireless Network Upgrade

A school district wanted to connect 2,100 students to the network via notebook while implementing and supporting a VoIP system at each of its seven schools. CDW helped them overhaul their wired and wireless network infrastructure. We successfully installed and deployed 380 VoIP phones, 356 wireless access points and 150 switches – all on Cisco devices – for a smarter network that really made the grade.



GET THE FULL STORY >>



How can you improve your network? Contact your account manager to schedule an appointment with a networking solution architect.

