GAINING CONTROL OF YOUR SOFTWARE AND YOUR DAY.
CONSTANT SOFTWARE MAINTENANCE STRAINS YOUR RESOURCES.

We get it. And we’ve helped many organizations gain efficiencies by implementing Software as a Service.

The traditional software model is more than just outdated. It’s inefficient. And your organization is working hard to make the most of its resources, as has become the norm. Reducing costs without compromising quality. Ensuring agility in order to keep up with organizational shifts. Streamlining every single facet of your operations, whenever possible. It’s no easy task, but we’re here to help you get a handle on it all.

Software as a Service (SaaS) can help you realize efficiencies throughout your organization. You’ll improve flexibility and scalability. Free up your IT staff for more strategic projects. And finally get control over your software investment. We can help you make it all happen. We’ll review your organization’s unique needs and help you find the right components for your SaaS solution. From security and monitoring to productivity and beyond.

To learn more about how we’ve solved it before, contact your account manager or call 800.800.4239
UNCOVERING THE HIDDEN COSTS OF PREMISE-BASED SOFTWARE.

Until recently, there was only one way to implement new software. Now, SaaS offers an alternative. But with more options comes more to consider.

#1 Cost savings is the most-cited priority for IT professionals, with 62% listing it as a goal.


Premise-based software requires premise-based equipment. And while building infrastructure specifically for your organization’s software needs has been standard, it carries a high total cost of ownership. In addition to initial capital expenses, time and money are also spent on internal maintenance and upgrades to hardware and software.

DIRECT COSTS

By keeping your software on local equipment, you’re adding more hardware that needs to be kept up and running. One more task for your already-strained IT staff. And outdated software or obsolete hardware can lead to system malfunctions and downtime. A high cost for any organization.

POTENTIAL RISKS
While it seems everything is moving to the cloud these days, there is still some confusion as to what that really means. SaaS is one of the simplest ways to utilize the cloud. And it can simplify your organization’s software demands.

**VIRTUAL STRUCTURE**
Traditionally, software is installed on individual computers or other user devices. With SaaS, that same software is loaded onto a virtual server, usually managed and hosted by the service provider. This frees up your organization’s data center space for other needs.

**INTUITIVE INTERFACE**
For the end user, SaaS allows the functionality of traditional software and then some. Instead of opening an application, workers use a simple web interface to access the software. SaaS can also be easily accessed from any device, including mobile phones and tablets.

**SCALABLE SERVICE**
As your organization’s needs change, SaaS can scale to meet them. When demand rises, you can increase SaaS resources. And when your needs subside, it is easy to scale back. This offers considerably more flexibility than the usual software model.

Spending on SaaS technology is expected to more than double between 2010 and 2013.

*Source: Bartels, Andrew and Liz Herbert, “How SaaS Will Change Technology Sourcing Strategy,” Forrester, January 26, 2011*
ELEVATING YOUR ORGANIZATION.

The popularity of SaaS is growing steadily, as organizations are realizing the benefits it can bring. Not only does SaaS lower overall costs, it also makes more efficient use of your IT staff.

95%
The percentage of organizations that plan to maintain or increase their investments in SaaS.


ANYWHERE ACCESSIBILITY
Workers are more mobile than ever and are accustomed to getting what they need online. This lowers the learning curve and helps drive adoption of SaaS applications, which can be accessed easily from any user device.

PAY-AS-YOU-GO STRUCTURE
Subscription-based SaaS applications eliminate the need for a large upfront investment on software licenses. You’ll also save on hardware, as the provider manages the necessary IT infrastructure.

SIMPLIFIED UPGRADES
The days of manually updating and upgrading software end with SaaS. The SaaS provider takes care of it all, including availability. And you don’t even need to add hardware, software or bandwidth as your user base grows.

EASY INTEGRATION
Unlike most organizations, SaaS providers can scale indefinitely to answer demand. Many even provide customization to better meet specific needs, including integration with your existing internal applications.
Managing software license compliance can be an overwhelming task, but we can help simplify the process while saving you time and money. Our value-added Software License Manager makes it easy to automate many of the tasks that can otherwise take hours to achieve. Our Software License Manager can help you:

- Drive down costs
- Improve IT governance
- Gain visibility

When it comes to SaaS, you want to find efficiencies for your users and your IT staff. That's why we offer you more than just products. We offer you the people and the plan to turn them into real solutions. The breadth and depth of our product and service offerings are extensive. And with years of experience, our solution architects can help you develop a plan that can support your users and your organization. It's more than just products. It's SaaS. Solved.

To learn more about how we've solved it before, or to speak with a solution architect about technologies for your organization, contact your account manager or call 800.800.4239

Or, visit CDW.com/cloud

A unique solution for your unique organization: We'll work with you to determine the best approach to software, whether that's SaaS, a traditional model or a combination of both.
FEATURED PARTNERS

Microsoft

Microsoft Office 365 is a subscription service that combines the familiar Microsoft Office with a set of web-enabled tools that are easy to learn and use, that work with your existing hardware and that come backed by the robust security, reliability and control you need to run your organization. Everyone can collaborate with anywhere access to documents and files, e-mail, web conferencing and calendars.

McAfee

McAfee SaaS Endpoint Protection Suites allow you to easily deploy and control your endpoint, e-mail and web protection through a single, web-based console. McAfee SaaS Endpoint Protection Suite blocks viruses, spyware, web threats and hacker attacks. McAfee SaaS Endpoint Protection – Advanced Suite delivers essential protection from viruses, spyware, web threats and hacker attacks, along with additional host web filtering and protection for e-mail servers. These solutions do not require any additional investment in on-premise hardware or software and are easily managed via the online McAfee SecurityCenter.

Symantec

Symantec Endpoint Protection.cloud is a new offering within the Symantec.cloud sub-brand. This cloud-based solution provides organizations with a high level of protection without the need to implement software or add hardware. Easy installation, a web-based management console, automatic updates and an affordable subscription fee make Symantec Endpoint Protection.cloud a service that all organizations, regardless of budget and resources, can afford.

IBM

Tivoli Live monitoring services deliver Tivoli Monitoring and Tivoli Composite Application Management software over the web, which allows you to manage the health and performance of your data center’s resources – including operating systems, virtualized servers, middleware and applications.

Partnerships, Certifications and Awards

- IBM CRN Award: Backup & Recovery Software (IBM Tivoli)
- IBM CRN Award: Middleware (IBM WebSphere, Cast Iron, ILOG)
- IBM Premier Level Business Partner
- IBM Software Advisory Council Member
- Symantec 2009 Partner of the Year
- 2010 McAfee Public Sector Partner of the Year (CDW•G)
- 2012 McAfee Select Partner of the Year
- Microsoft 2011 East Region Large Account Reseller of the Year
- Microsoft 2009 Advanced Infrastructure Solutions, Systems Management Partner of the Year
- Microsoft Volume Licensing Partner of the Year – 2011
- Microsoft Large Account Reseller Partner of the Year – 2010
- Adobe Partner of the Year for 2011

To see how we can help you find the right software solution for your organization, contact your account manager or call 800.800.4239

Or, for more information, visit CDW.com/cloud

The terms and conditions of product sales are limited to those contained on CDW’s website at CDW.com; notice of objection to and rejection of any additional or different terms in any form delivered by customer is hereby given; CDW®, CDW-G® and PEOPLE WHO GET IT™ are trademarks of CDW LLC; all other trademarks and registered trademarks are the sole property of their respective owners.