As the top HP Networking partner in North America, CDW delivers networking solutions that reduce complexity, increase flexibility, and support new data center and campus demands. Together, we have the networking experts and experience to help you confront the challenges of virtualization, mobility and cloud computing, so you can move boldly into the future.

WE GET NETWORKING

A Better Wired Network
HP’s world-class switches and wired networking solutions give you a more productive working environment through dependable connectivity and improved user experience. HP’s Intelligent Management Center (IMC) provides single-pane visibility and manages any open standards platform across your entire network. Create a more integrated and centralized network with these HP technologies:

- FlexCampus
- FlexBranch

Wireless Enablement
As enterprise mobility increases, so does the risk of data exposure, putting more responsibility on your wireless access to protect your network. The recent acquisition of Aruba® Networks bolsters HP’s position as an enterprise networking leader in the wireless space. This makes HP capable of seamlessly integrating wired and wireless networks together, regardless of manufacturer, with newly acquired technologies such as:

- Aruba ClearPass
- Aruba AirWave™

SDN – Future Proofing
Today’s complex network demands agility, simplicity, and control over high-bandwidth applications and the expansion of cloud-based services. HP offers software-defined networking (SDN) solutions to make management easier while automating application deployment and integration so you have more time to focus on the future. HP supports OpenFlow 1.3 and offers various tools to help you reap the benefits of SDN, including:

- HP’s SDN App Store
- HP Appliance and Virtual Controllers

CDW GETS HP

Our HP Networking experts can help you build and manage an efficient network. Along with your dedicated account manager, CDW offers a team of HP resources that together can improve your network’s performance and increase availability with a team that includes:

PEOPLE WHO GET IT

- 90+ PRE-SALES NETWORKING SOLUTION ARCHITECTS
- 1,900+ PROFESSIONAL SERVICES PERSONNEL
- 450+ SOLUTION ARCHITECTS
- 250+ MANAGED SERVICES PROFESSIONALS

MAKING IT WORK
CDW offers an extensive, market-leading portfolio of HP Networking solutions and benefits from greater access to HP support and engineering resources because:

- CDW is HP’s largest commercial partner
- CDW is a Platinum-accredited HP Partner
THE CDW APPROACH

Our strong HP partnership gives us a deep understanding of how to apply their solutions so you get the most out of your network and your investment. We can assist you at every step of your solution with full lifecycle support:

ASSESS
We start by conducting an online assessment of your existing network infrastructure to gain a better understanding of current pain points and to identify areas of opportunity in performance and security.

DESIGN
Our expert solution architects and engineers work with you to identify the best wireless solutions, including wireless site surveys and wireless LAN designs, meeting your organization’s specific networking goals within your budget and timeline.

DEPLOY
We can fully or partially implement your new networking solution to help ensure successful integration and optimization for future traffic and bandwidth growth demands.

MANAGE
With our management support for hosted network services and remote managed services, you’ll have more time to explore next-generation solutions and focus on critical tasks.

CERTIFICATIONS

| HP Accredited Integration Specialist – Network Infrastructure | HP Master Accredited Systems Engineer – Network Infrastructure | HP Accredited Platform Specialist – Networking |
| HP Accredited Systems Engineer – Network Infrastructure | HP Master Accredited Systems Engineer – Wireless Networks | HP Advanced Sales Certified – Enterprise Networking |
| HP Accredited Systems Engineer – Wireless Networks | HP Master Accredited Systems Engineer – Wireless Networks Implementer V1 | HP ASE — FlexNetwork Integrator V1 (SDN) |
| HP Accredited Systems Engineer – Wireless Networks Implementer V1 | HP Sales Certified – Networking | |

CASE STUDY

We are able to leverage HP’s IMC product to monitor, manage, deploy, configure and back up all of our network devices across the entire district.

—Robert Berkowitz
Director of Technology
South Washington County Schools

Making the grade with HP Networking
See how the sixth-largest school district in Minnesota uses HP’s IMC product and SDN to manage a network of 23 buildings and 18,000 students. Visit the page below to watch the video and to learn more.

CDW.com/hpnetworking

To optimize your network, call 800.800.4239 or visit CDW.com/network

CDW.com/hpnetworking