

CDW MICROSOFT SERVICES

No One Gets Microsoft Like We Do

CDW is uniquely qualified to design IT solutions that help remove complexity and unnecessary costs from your organization. Our experts become part of your team providing the support you need, when and where you need it. We help you navigate Microsoft's robust software offerings, from virtualization and desktop management to networking and collaboration solutions. We get Microsoft. And we can share our knowledge with you, so your organization can spend less time managing software and more time putting it to work.

National Scale with Local Capabilities

CDW has the Microsoft expertise you need — wherever you happen to need it. We offer national scale coverage and local capabilities if you need a specialist to drop by your office and answer questions, make recommendations or talk about the latest trends and challenges. So, no matter where you are, we're there to bring you our expertise.

Solution Areas

UNIFIED COMMUNICATIONS & COLLABORATION		ENDPOINT OPTIMIZATION & MOBILITY	DATACENTER SOLUTIONS
Portals	Messaging	Operating System & Application Deployment	Server Virtualization
Collaboration	Web/Audio/Video Conferencing	Management	Datacenter Monitoring
Enterprise Social	VoIP	Monitoring	Directory Services
Business Intelligence		High Availability & Disaster Recovery	Network and Edge Security
Business Process Automation		Application Virtualization	Identity and Access Management
Line of Business Integration		Client Virtualization	Encryption
Devices		VDI	Database
Apps		Mobility	
CORE PRODUCTS			
SharePoint	Microsoft Exchange	Windows Client	Windows Server
Yammer	Microsoft Lync	Systems Center	SQL Server
.NET	Microsoft Office		Forefront Solutions
CLOUD SERVICES			
Office 365 Suite	Office 365 Suite	Microsoft Intune	Hyper-V Hybrid Cloud
SharePoint Online	Exchange Online	Enterprise Mobility Suite	Microsoft Azure
Yammer	Lync Online		



	UNIFIED COMMUNICATIONS & COLLABORATION	ENDPOINT OPTIMIZATION & MOBILITY	DATACENTER SOLUTIONS
MICROSOFT COMPETENCIES	<ul style="list-style-type: none"> • Gold Cloud Productivity • Gold Collaboration and Content • Gold Communications • Gold Messaging • Silver Small and Midmarket Cloud Solutions 	<ul style="list-style-type: none"> • Gold Devices and Deployment • Gold Software Asset Management • Gold Datacenter 	<ul style="list-style-type: none"> • Gold Data Analytics • Gold Datacenter • Gold Identity and Access • Silver Cloud Platform
MICROSOFT AWARDS	<ul style="list-style-type: none"> • 2014 Microsoft O365 Sales Achievement Award • 2014 US MEC Partner of the Year • 2014 Mid-Atlantic O365 Partner of the Year • 2014 O365 ACT Award Winner • 2011 Online Services Commercial Partner of the Year Award Finalist • 2011 Unified Communications Market Acceleration Partner of the Year Award Finalist 	<ul style="list-style-type: none"> • 2014 US Device Partner of the Year • 2014 US OEM Reseller of the Year • 2013 Windows Intune Black Belt Second Runner Up • 2012 Management & Virtualization Partner of the Year Award Finalist • 2012 Intune Partner of the Year Award Finalist • 2011 Optimized Desktop Strategy Partner of the Year Award Finalist 	<ul style="list-style-type: none"> • 2014 Cloud Partner of the Year – Packaged Solutions Award Finalist • 2014 & 2013 HP and Microsoft Outstanding Frontline Partner for Virtualization & Private Cloud • 2013 Server Platform Partner of the Year Award Finalist • 2012 Server Platform Partner of the Year Award • 2012 Identity & Security Partner of the Year Award Finalist
MICROSOFT PROGRAMS	<ul style="list-style-type: none"> • Microsoft Cloud Solution Provider (CSP) • Microsoft Partner Technology Solutions Professional (P-TSP) <ul style="list-style-type: none"> • Microsoft Partner Solution Sales Professional (P-SSP) <ul style="list-style-type: none"> • MTC Partner Alliance • Partner Investment Engine (PIE) • Microsoft Immersion Program 		
	<ul style="list-style-type: none"> • Yammer Customer Experience Partner Program • Technology Adoption Programs (TAP): Office, SharePoint, Lync/Skype for Business, and Exchange • Skype for Business High Potential Partners • Microsoft Premier Deployment Partner • Cloud Accelerate Partner • O365 FastTrack • SharePoint Deployment Planning Services (SDPS) • Lync & Exchange Deployment Planning Services (L&EDPS) 	<ul style="list-style-type: none"> • Technology Adoption Programs (TAP): System Center, Windows Client and Windows Server v.Next, App-V 5.0, and User Virtualization Environment (UVE) • EMS Red Carpet Partner • Windows Accelerate • Windows Futures Council and System Center Futures Council • Cloud OS Accelerate (COSA) • Desktop Deployment Planning Services (DDPS) • Private Cloud Deployment Planning Services (PVDPS) 	<ul style="list-style-type: none"> • Technology Adoption Programs (TAP): System Center and Windows Server 2012 R2 & Azure Hyper-V Recovery Manager • Cloud OS Accelerate (COSA) • Private Cloud Deployment Planning Services (PVDPS) • Public Cloud, Azure Deployment Planning Services (AZDPS)
DELIVERY COWORKERS/ MVPs	54/2 (Lync)	21	18
TECHNICAL SPECIALISTS	11	6	12
ASSESSMENT SERVICES	<ul style="list-style-type: none"> • SharePoint Health Check • Exchange Health Check • Lync Server Health Check 	<ul style="list-style-type: none"> • Desktop Optimization POC • System Center Health Check 	<ul style="list-style-type: none"> • Active Directory Domain Services Health Check • SQL Server Health Check • Public Key Infrastructure (PKI) Health Check • Microsoft ISA/TMG Server Health Check
DESIGN & DEPLOYMENT SERVICES	<ul style="list-style-type: none"> • Software Assurance Deployment Planning Services (AZDPS, DDPS, L&EDPS, PVDPS, SDPS) 		
	<ul style="list-style-type: none"> • Exchange Server 2013 • Lync Server 2013 • Office 365 • SharePoint 2013 • SharePoint Intranet Jumpstart • Business Insight Jumpstart • Business Process Automation 	<ul style="list-style-type: none"> • Application Compatibility Pilot • Microsoft App-V Pilot • Microsoft Image Engineering Pilot • Remote Desktop Services Pilot • System Center Pilots • Windows 7 & 8 Jumpstarts • Windows Intune Jumpstart • Microsoft Enterprise Mobility Jumpstart 	<ul style="list-style-type: none"> • Datacenter without Boundaries – Microsoft Azure • Microsoft Azure Jumpstart • Microsoft Private/Hybrid Cloud Jumpstart • Active Directory Domain Services • Active Directory Federation Services • Forefront Identity & Management • Public Key Infrastructure • Microsoft SQL Server • Windows Server 2003 Retirement • Windows Server 2012 Unified Remote Access