



CDW Canada Recognizes its 2016 Partner Awards Winners

Partners awarded for successful collaboration on business growth and exceptional customer support

Etobicoke, ON — March 3, 2017 — [CDW Canada](#), a leading provider of technology solutions for Canadian organizations in the public and private sectors, is proud to announce the winners of the CDW Canada Partner Awards, designed to recognize the achievements and dedication of partners for excellence in their fields.

“Our partners are a large part of our success, helping us deliver solutions to customers every day,” said J.D. Hupp, Vice President and General Manager, CDW Canada.

CDW Canada selected its Partner Award winners based on input from Sales, Product and Partner Management, and Purchasing, based on criteria including growth of partner sales through CDW, market strategy alignment and partner engagement. The individual award winners were chosen for their outstanding ability to provide support to CDW Canada coworkers and customers.

The following organizations were selected as CDW Canada Partner Award winners for their contributions throughout 2016:

Distributor Awards winners:

- B.E.S.T Support Team: D & H
- B.E.S.T Field Support Award (Distributor): Ingram Micro – Kevin McDonald
- B.E.S.T Strategic Distributor Award: Tech Data
- B.E.S.T Overall Distributor Award: Ingram Micro

Services Award winner:

- B.E.S.T Service Partner Award: Synnapex

Partner Awards winners:

- B.E.S.T Partner Sales Initiative Award: Lenovo
- B.E.S.T Response Award: HP Inc. – Lesley Duthie, Mark Harroch & Thilaka Kirupairajah
- B.E.S.T Deal Closer Award: Lenovo – Darryl Bryan & Joe Azzi
- B.E.S.T Effort from a Developing Partner Award: WatchGuard – Lauren Cutler
- B.E.S.T Trainer Award: Cisco Meraki – Kelly Carter
- B.E.S.T Training Partner Award: Cisco Meraki
- B.E.S.T Coworker Summit Training: Intel
- CDW B.E.S.T Partner Award: Cisco

About CDW Canada

CDW Canada is a leading provider of technology solutions for business, government, education and healthcare. Ranked the No. 1 solution provider in Canada on the Computer Dealer News Top 100 Solution Providers list for three consecutive years, CDW Canada helps customers achieve their goals by delivering integrated technology solutions and services that help customers navigate an increasingly complex IT market and maximize the return on their technology investment. CDW Canada is listed on

the Financial Post 500 list and is a wholly owned subsidiary of Vernon Hills, Illinois-based CDW Corporation, a Fortune 500 company. For more information, visit www.CDW.ca.