

Volume Licensing Programs Comparison Chart



Microsoft Volume Licensing

Microsoft® Volume Licensing offers customized programs that help organizations purchase software licenses. Tailored for different organization type, size and purchasing preferences, these Volume Licensing programs provide flexible and affordable solutions that can help you manage your licenses with ease. Whether you have five or thousands of desktop PCs, Microsoft Volume Licensing has a flexible and affordable program for you. Academic institutions can benefit from programs designed especially for their needs. For third-party vendors, there are two options for offering Microsoft licensed products directly to their customers, either through a software services approach or by integrating Microsoft licensed products into their own commercially available products.

To acquire the latest Microsoft technology through Microsoft Volume Licensing at a significant cost savings over retail prices, contact your **Microsoft Reseller**.

To learn more about Microsoft Volume Licensing, visit www.microsoft.com/licensing.

Academic Programs Overview

Open License for Academic

Microsoft Open License for Academic is a widely accessible and cost-effective through which small education institutions can license Microsoft software and services, starting with as few as five licenses. Open License for Academic provides a flexible way to acquire licenses on a transactional, as-needed basis through a broad reseller channel.

Select License for Academic

Microsoft Select License for Academic is a transactional volume licensing program designed for midsize and large educational institutions with 250 or more desktop PCs and mixed software requirements. Select License for Academic is based on the forecast licensing model in which consumption is measured against the forecast, providing a flexible and affordable way for institutions to make licensing purchases on a pay-as-you-go basis.

Select Plus for Academic

Microsoft Select Plus for Academic is for midsize and large organizations that want to acquire their software licenses and services per product pool on a transactional basis at any affiliate or department level, while realizing advantages as one organization. Unique features like a single customer ID, an agreement that never expires and full 36 months of Software Assurance regardless of purchase timing add value.

Campus Agreement

Microsoft Campus Agreement is a subscription-based volume licensing program that offers a simple, flexible, and affordable way for your higher educational institution to license the latest Microsoft technology to improve administrative processes, meet academic goals, and maximize the return on technology investments. The Campus Agreement Volume Licensing program is sized right for all higher educational institutions that want low administration; the convenience of a single annual payment; predictable budgeting; and the benefit of accelerating software deployment through the availability of tools, resources, and maintenance benefits.

School Agreement

Microsoft School Agreement is a subscription-based volume licensing program that offers a simple, flexible, and affordable way for your primary/secondary school or school district to license the latest Microsoft technology to improve your administrative processes, meet your academic goals, and maximize the return on your technology investments. School Agreement is sized right for schools or districts that want low administration; the convenience of a single annual payment; predictable budgeting; and the ability to accelerate software deployment through the availability of tools, resources, and maintenance benefits.

Partner Programs Overview

Services Provider License Agreement

Available for many types of businesses and organizations, from Web hosters, infrastructure providers to consultants, Services Provider License Agreement (SPLA) enables your organization to license Microsoft® software products and to use these products to provide software services to your customers.

Independent Software Vendors Royalty Licensing Program

Available for Independent Software Vendors (ISVs) that want a convenient way to integrate Microsoft software applications into software business applications, replicate the business solution, and distribute a fully licensed solution to end customers.

Programs for Academic Organizations and Third-Party Vendors

Benefits		Education					Partner	
		Open License for Academic	Select License for Academic	Select Plus for Academic	Campus Agreement	School Agreement	SPLA	ISV
Minimum Number of Desktop PCs	Any				X	X	X	X
	5+	X						
	250+	X	X	X				
Licensing Offerings Available	License	X	X	X			X	X
	License & Embedded Maintenance							X
	License & Software Assurance	X	X	X	X	X		
	Software Assurance	X	X	X				
	Software Assurance OEM	X	X	X				
	Software Assurance FPP	X	X	X				
Pricing	Based on Product Pools	X	X	X				
	Based on Employees				X		X	
	Based on Desktop PCs	X				X	X	
	Based on License & Software Assurance	X						
	Based on Usage Rights						X	X
Agreement Terms	No Expiration			X				
	1 Year/-	X			X	X		
	2 Years	X						
	3 Years		X		X	X	X	X
License Type	Perpetual (Transactional)	X	X					
	Subscription				X	X	X	
Payment Options	Up-front	X	X	X				
	Monthly						X	X
	Annually		X	X	X	X		
How to Buy	Direct							X
	Indirect	X	X	X	X	X	X	X
Product Fulfillment	Acquired Separately	X					X	X
	Provided		X	X	X	X		
Software Assurance Coverage	Option to Add	X	X	X				
	Included				X	X		
Embedded Maintenance	Option to Add							X
Online Services	Offered		X	X	X	X	X	

X = Benefits Available! Rollover for more detail. X = Benefits Available! No additional detail.

See the Volume Licensing web site for software products available through Microsoft Volume Licensing programs [click here](#)