



Maximizing Your Software Investment

CDW helps customers maximize their software investment through our licensing and solution expertise, personal customer service and strong Microsoft relationship. With deep implementation experience in Microsoft Server and Security, Monitoring and Management, Information Worker and Unified Communications, CDW is the right partner for delivering Microsoft solutions.

The Business Need

Employees today are increasingly asked to collaborate, innovate and compete in the new world of work. Companies are asking their people to share information across the enterprise or in a mobile environment not only across time, geographical and organizational boundaries, but also increasingly with customers and partners.

The Solution

SharePoint Deployment Planning Services (SDPS) from CDW. This national service offering is designed to help your organization plan an effective deployment of Microsoft Office SharePoint Server (MOSS). SDPS includes a broad range of planning tools and services that help optimize the effectiveness of the Office SharePoint Server core capabilities, help lower the cost of deployment and help improve the productivity of your organization.

CDW will share best practices, analyze your organization's IT environment and provide tools and services that can help you plan your MOSS implementation.

The Benefits

SDPS dramatically reduces the amount of issues and conflicts that a company will experience during an initial company-wide deployment. In turn, this frees up time for your IT staff to concentrate on other business-critical issues.

Upon engaging CDW for a SDPS appointment, your business will see a dramatic increase in user productivity, lower total cost of ownership, as well as an improved return on your software investment.

The Offering

CDW offers SDPS in 1-, 3-, 5-, 10- and 15-day engagements. Each engagement is designed to deliver maximum impact to your organization through the use of trained experts in Sharepoint deployment services. At the end of the engagement, you will have a customized roadmap for your unique environment that includes a comprehensive business plan, timelines and resources to help you successfully transform your collaborative processes by using Office SharePoint Server.

CDW's SDPS offering, depending on your agreement, can include:

- Discovery Session
- Strategy Briefing Session
- Planning and Design
- Deployment Plan
- Configuration of MOSS on Microsoft Virtual PC
- Proof of Concept
- Deployment and customization plan and high-level project proposal

The Advantage

In order to procure SDPS from CDW, all you need to do is submit your SDPS voucher provided to you by Microsoft. As soon as your voucher is submitted, your CDW account manager will work with you to schedule a SDPS engagement¹.

Customer Testimonials

"The SDPS engagement puts us ahead of the game," states Dorothy A. Chuday, Senior Policy Analyst at the Internal Revenue Service. "We are learning how to use the technology and actually build a solution using the program. We now have a demo to show to the rest of our business units, making it easier for others to see the value."

"Working with the Microsoft account team and CDW helped us identify areas for enhancement and optimization in our existing enterprise SharePoint deployment, maximizing our investment in the platform and benefits to our employees," Philip Colmer, Director, Enterprise Technology ProQuest.

Why CDW?

With CDW's expertise in product, services and licensing, you can maximize your software investment by deploying what you own and ensuring you are getting the total benefit out of your solution purchase. We strive to ensure our customers can lower their total cost of ownership and enjoy all the benefits of their Microsoft solutions.

We have the passion, commitment and resources to take service to the next level of customer responsiveness — delivering IT business solutions.

¹Length of SDPS engagement is determined by amount of Software Assurance purchased and Packaged Service days that customer has allotted to Sharepoint Deployment Planning Services