



Microsoft

CDW helps customers maximize their software investment through our licensing and solution expertise, personal customer service and strong Microsoft relationship. With deep implementation experience in Microsoft Server and Security, Monitoring and Management, Information Worker and Unified Communications experience, CDW is the right partner for delivering Microsoft solutions.

For the 400 million people who begin each day using a Microsoft Office application, Microsoft's solutions for Unified Communications will fundamentally change how they communicate. And for the IT professionals who keep those Microsoft Office users up and running, life is going to get a lot simpler.

Unified Communications solutions from CDW use the power of Microsoft Unified Communications software to deliver complete communications — messaging, voice, and video — across the applications and devices that people use every day.

CDW offers a comprehensive system of powerful communication and collaboration solutions to help keep your staff connected. These systems leverage your converged network infrastructure to achieve a dramatic return on investment.

We have created a Unified Communications platform that delivers a people-centric, intuitive and efficient solution into the back-end server environment and offers complete telephony services to our customers.

CDW is strategically positioned to deliver real business solutions with a unique expert perspective. We've built a team of certified consultants who have expertise implementing the following Microsoft Unified Communications Solutions:

- Exchange Server
- Office Communications Server (OCS)

CDW is a one-stop shop for messaging and voice, offering full planning, design and implementation services for Unified Communications, including:

- Exchange migrations
- Unified messaging proof of concept and pilots
- Mobility solutions
- OCS instant messaging, presence, web conferencing and voice proof of concept and pilots

CDW is ready to deliver modern communications condensed into a seamless user experience. For a full list of offerings, contact your CDW account manager or call us at 800.800.4239

CDW Solutions In Action

Manufacturing firm anticipates \$2.5 million in cost savings with new software solution from CDW

► Client profile

Stoneridge is a global designer and manufacturer of highly engineered electrical systems for the transportation industry. The company, based in Warren, Ohio, employs 5,600 people in 17 locations worldwide.

► Business situation

The organization needed to find a new integrated, online-conferencing solution for its employees. Additionally, the company sought to find a new phone system for its U.S. and Mexico operations.

► Solution

Stoneridge deployed a new Unified Communications solution that uses the presence, instant-messaging, voice and conferencing features in Microsoft Office Communications Server 2007.

► Technologies

- Microsoft Office Communications Server
- Microsoft Office Communicator
- Microsoft Office Live Meeting
- Microsoft Exchange Server

Stoneridge has been able to reduce travel, express mailing and long-distance costs since implementing Microsoft Office Communications Server 2007. The company is also reducing the amount of time its engineers spend on collaboration. Finally, IT employees at Stoneridge can more easily train other workers, and all of the organization's employees can communicate and collaborate better than before. The solution from CDW ultimately helps the company conduct business more effectively.

► Why CDW?

With CDW's expertise in product, services and licensing, you can maximize your software investment by deploying what you own and ensuring you are getting the total benefit out of your solution purchase. We strive to ensure our customers can lower their total cost of ownership and enjoy all the benefits of the Microsoft solutions. We have the passion, commitment and resources to take service to the next level of customer responsiveness — delivering IT business solutions.