

802.11N TRADE UP PROGRAM

Save up to 25% off list price on a complete 802.11n wireless LAN, including access points, controllers, and management software

Trade Up Program Overview

Effective now through December 31, 2011, save big on new 802.11n products when you upgrade your legacy network gear. Save up to 25% on Juniper Networks® WLC800, WLC880 or WLC2800 Wireless LAN Controllers, WLA522 or WLA522E Access Points and Juniper Networks RingMaster management software.

Juniper makes it easy and affordable to upgrade your legacy 802.11 a/b/g network to a scalable high-performance 802.11n WLAN solution. Eligible products for trade up discounts include any brand enterprise-class access point, and specific controllers from Trapeze, 3Com, Enterasys, Cisco, Aruba, Meru, and HP.

Latest Products Designed for Mainstream 11n

The WLC800, WLC880 and WLC2800 controllers provide unprecedented scalability, manageability, reliability, and resiliency for your WLAN, mirroring the wireline user experience. The Juniper Networks WLA522 and WLA522E Wireless LAN access points are enterprise-class 802.11n indoor access points designed for high-density, high capacity deployments, including voice and video over IP.

Why Trade Up to Juniper 802.11n now?

- Seven times better price/performance than 802.11a/b/g
- Latest 11n products at a cost below typical a/b/g price points

The Juniper Wireless Difference:

- **Performance** - Maximum scalability with intelligent switching and resource management
- **Reliability** - Nonstop wireless availability with hitless failover for all active sessions
- **Security** - Location-aware access control, easy guest provisioning and mobile device management
- **Management** - Unified management of infrastructure, security and mobility services

How You Can Participate in this Program

Follow these three simple steps to participate:

STEP 1: Determine Products Eligible for Trade Up

- Determine the *quantity* of legacy access points to be upgraded and the *model numbers and quantity* of each controller to be upgraded.

STEP 2: Determine Replacement Product

- The quantity of new access points and controllers should match the quantity to be upgraded, one for one.
- The quantity of access point license upgrades should be no greater than the maximum number of access points each new controller supports.
- The quantity of RingMaster licenses should be no greater than the number of new access points ordered.
- One high availability (HA) feature license is allowed per controller ordered.
- Support for the new equipment and licenses must be included in the order.

STEP 3: Decommission and Destroy Legacy Product

- Within 90 days of shipment, submit proof to Juniper that the legacy products have been removed and destroyed.

For more information, please contact your reseller or go to www.juniper.net/partner to find an authorized partner near you.



Juniper Networks Wireless LAN Portfolio

Table 1: Features and Benefits



WLA Series Wireless LAN Access Points

WLA Series Wireless LAN Access Points provide complete access point, mesh, and bridging services. They provide high-performance, reliable mobility indoors and outdoors for any Wi-Fi device, enabling scalable deployment of wireless VoIP, video, and location services.



WLC Series Wireless LAN Controllers

WLC Series Wireless LAN Controllers enable seamless integration of reliable, scalable, and secure wireless LANs with existing wired infrastructures. A broad range of controllers will serve installations of any size delivering seamless mobility and nonstop wireless availability.



WLM Series Wireless LAN Management

The WLM Series Wireless LAN Management suite unifies infrastructure, security, and services management, enabling network administrators to plan, configure, deploy, monitor, and optimize wireless networks of any size and geography, from one console.

Juniper Wireless LAN Advantage

For mobility you can count on, Juniper has the most reliable, secure, and manageable wireless LAN solution on the market. No alternative vendor matches the nonstop wireless availability offered by the Juniper Networks Wireless LAN solution, nor offers the simplicity of unified infrastructure, security, and services management. Over 6,000 companies, including some of the world's largest universities, hospitals, hotel chains, and Fortune 1000 companies, run their businesses using the Juniper Networks Wireless LAN solution.

Reliability: The Juniper Networks wireless solution is the only one that has proven voice-grade reliability. Its unmatched hitless failover capability has been proven to result in zero dropped voice sessions, even if a primary WLAN controller goes out of service.

Performance: A distributed architecture that supports local forwarding, packet inspection and encryption, advanced voice capabilities, and a range of load-balancing features all combine to deliver a superior user experience and the scalability to support tens of thousands of users in a single wireless network.

Security: Juniper's combined wired, wireless, and remote access security solutions ensure that mobile users can safely connect to the corporate network from any device and any location. Users get seamless location-aware connectivity that is based on their identity, and not the device or connection method employed.

Management: From spectrum analysis and radio frequency (RF) planning to infrastructure, security, and services management, the Juniper Networks Wireless LAN Management portfolio provides unified lifecycle management of wireless networks of any size from a single console. Network managers can plan, configure, monitor, troubleshoot and optimize their wireless LANs and the mobility services upon them, completely remotely.

About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. The company serves customers and partners worldwide. Additional information can be found at www.juniper.net.

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