



TO STAY COMPETITIVE, TODAY'S ATTORNEYS REQUIRE ADVANCED TOOLS.

Get the tools you need right here at CDW.

In today's increasingly competitive marketplace, law firms face many unique challenges: streamlining processes, improving efficiency, keeping clients happy and maintaining confidentiality – all while controlling costs. They manage cases that require communication and collaboration among multiple teams and branch offices. At CDW, we have a legal sales team that can help you manage and expand your practice. We focus on bringing you the most current information on law office technology and management tools. Most importantly, we understand how important it is that you have the technology necessary to ensure the lines of communication are open and that productivity stays at an all-time high – and that's why we design solutions tailored to your specific needs.

CDW Account Team

- Personalized attention from highly trained, dedicated account managers who work in conjunction with technical resources to provide the technology that fits your needs
- Knowledgeable team fully dedicated to the legal market
- Supported by expert system engineer teams focusing on servers and storage, unified communications, security, wireless, power and cooling, networking (including LAN/WAN), software licensing and mobility solutions with the ability to create complete solutions based on your requirements and the power to create complete solutions based on your requirements

CDW Quick Facts

- \$8.8 billion in sales in 2010
- More than 1,000 top level manufacturer partnerships
- HP's largest customer worldwide
- Microsoft's Worldwide LAR Partner of the Year
- Lenovo's largest U.S. customer
- Cisco's U.S. and Canada Partner of the Year
- Our state-of-the-art, strategically located distribution centers provide nearly 1 million square feet of warehousing and distribution space
- 1500 solution architects in 10 technology areas
- Dedicated onsite and field partner teams
- Unique legal-specific partnerships

#1 Legal Vendor according to the ILTA

To learn more, call you CDW Legal Sales account manager at 888.621.4239 or visit CDW.com/legal

CDW Differentiators

- CDW's "Click and People" e-business strategy includes a **customized secure extranet** site for each office location; this program offers the ability to track previous orders, manage technology assets, order configured systems, create specialized reporting and access up-to-the-minute availability of a dedicated account team
- **Enterprise Configuration Centers** offer services including basic hardware installs, loading of software, clustering and RAC mounts, and custom imaging, which benefit customers by reducing the cost and time necessary to deploy new products into existing technology environments
- Full-time **technology specialist** staff includes Certified Cisco Engineers (various levels), Certified Novell Netware Engineers (CNEs), Microsoft Certified Professionals (MCPs), Microsoft Certified Systems Engineers (MCSEs) and many more
- Authorized to install and configure VMware applications prior to server deployment

Products and Solutions

- **Principal source of technology products** and services from top name brands such as Hewlett Packard, IBM, Lenovo, Cisco, Avaya, Microsoft, Panasonic, EMC, Symantec, Toshiba and other name brands
- Custom and prepackaged onsite services, onsite maintenance services, IMAC services (installations, moves, add-ons and changes), system imaging, brand-name hardware and software customizations

Partnerships with leading legal software application firms:

- AccessData
- Big Hand
- DocsCorp
- LexisNexis
- MindJet
- PayneGroup

CDW's affiliations include:

- International Legal Technology Association (ILTA)
- Association of Litigation Support Professionals (ALSP)

