



# WELCOME TO THE NEW LOOK OF LITIGATION

**CDW RANKS #1  
IN CUSTOMER  
SERVICE ON  
THE 2010  
ILTA MEMBER  
TECHNOLOGY  
PURCHASING  
SURVEY.**

Every ILTA Member Technology Purchasing Survey includes an open-ended question about technology vendors who provide exceptional customer support. For the second year in a row, CDW received the most unsolicited mentions compared to other vendors.



In the courtroom, the art of persuasion is nothing new. Trial lawyers are tasked with presenting their cases in a way that captures the attention of the audience and engages them in the material being presented.

Traditionally, lawyers have relied on visual aids, including giant blow-ups of exhibits, flip charts and poster boards to help them tell a story. But interactive whiteboards from leading manufacturers like Panasonic and Hitachi are changing all of that.

## Position the case in your favor.

Highlight key points during opening and closing arguments, replay security video of crimes or news broadcasts in defamation cases

- Have witnesses mark street intersections, floor plans or other types of diagrams and evidence
- Use zoom and magnification features to reveal only a portion of the image in precise detail, drawing jurors' attention to key evidence
- Project video frame by frame, or in slow motion, and write notes over it
- Bring a witness's deposition to life through video synched to a transcript

## A favorable verdict for interactive whiteboards.

When the location of the witnesses, the client and other objects are important to the story, an interactive whiteboard becomes an invaluable courtroom tool. Additionally, interactive whiteboards provide a cost-effective and real-time global teleconferencing advantage. They function by remote PC operation that lets you use an electronic pen like a mouse to e-mail distribution of board notes. Plus, interactive whiteboards offer all the options to keep your ideas and information flowing, whether you're in front of a jury or brainstorming trial strategy in the war room.

## Let our expert counsel help you raise the bar on courtroom presentations

Your CDW Legal Team knows the challenges you face when you step into the courtroom. Better yet, we know how to prepare your firm to meet those challenges. Your account manager can also help you stay up-to-date on the latest technology trends and guide you to the interactive whiteboard solution that makes the most sense for your firm. As your trusted contact at CDW, your account manager is backed by an entire team of industry-certified experts. So you always have expert answers and advice at your disposal.

**Panasonic UB-8325 Interactive Panaboard™**

62" interactive whiteboard with USB interface

CDW 975463

**\$2211.99**

Panasonic's UB-8325 Interactive Panaboard™ will energize your meetings, keeping your audience focused and your ideas flowing. It gives you all the capabilities of a traditional electronic whiteboard, plus the ability to interact with information in real time, right on the board, and even on the board displaying a projected image.

- Save written and projected notes from the board directly into your PC.
- Increase efficiency and reduce meeting time by writing on the board and printing the information for easy distribution
- Screen displays crisp data and video images with minimal light reflection
- Interact with projected images while controlling Windows® applications directly from the board for convenient and practical analysis

**Hitachi StarBoard® FXTRIO –88W**

88" wall-mountable interactive whiteboard

CDW 2225076

**\$2599.99****HITACHI**  
Inspire the Next

Transform meetings into creative opportunities with a library of interactive tools that allow you to make notes, draw diagrams and illustrate your point with digital ink. Have colleagues collaborate on the board simultaneously with the FXTRIO's multitouch technology.

- Control using multitouch hand gestures
- Use your finger, stylus or any object to operate
- Multi-input pad allows up to three simultaneous users
- 16 function buttons (14 customizable)
- Included: two retractable styluses, wall-mount bracket, pen holder, start-up guide
- Five-year warranty

**LifeSize® Room 220™**

Full HD for a flexible, realistic video communications experience

CDW 1912289

**Call for pricing****LifeSize®**  
A Division of Logitech

- HD, standards-based 1080p30 for high resolution and 720p60 for excellent motion handling with lower latency
- LifeSize® Room 220™ comes standard with an embedded eight-way Continuous Presence multipoint bridge showing four visible sites