



THE VIRTUALIZATION CASE FILES

YOU'VE HEARD THE BUZZ:

Virtualization is a cost-effective way to optimize your existing servers and storage devices, avoiding the expense of replacing them with all new equipment. When you concentrate the power of multiple virtual machines into a single physical one, you enable just one server or storage device to perform the workload of many. Simply put, you do more with less. And for a small firm, that means a lot.

Make the most of your technology

Here are just a few of the benefits of virtualization:

- Virtualization improves application availability and data protection, and can dramatically shorten disaster recovery time, resulting in greater business continuity preparedness.
- Virtualization gives you the flexibility to respond to changing business needs. You can expand or retract virtual servers and storage without modifying hardware.
- With fewer machines to operate, virtualization saves money on power and cooling costs as well as space in your server room.
- With fewer machines to maintain, you spend less time on routine IT administrative tasks.

We get virtualization

That's why thousands of law firms work with CDW: To virtualize their server networks. To implement software that makes networks easier to manage. To consolidate existing servers into one that's more affordable and manageable. From pre-sales advice to post-sales support, we offer the resources you need to help your firm grow.

The six steps to virtualization

We've paved the way to virtualization. Follow CDW's approach to arrive at the right virtualization solution for your firm's unique needs and budget.

- Step 1:** Assess your environment
- Step 2:** Compare software vendors
- Step 3:** Choose your virtualization software
- Step 4:** Determine your server platform
- Step 5:** Determine your storage platform
- Step 6:** Revisit backup/restore architecture

We've got a solution for you

Virtualization can bring many benefits to any IT environment, but knowing where to start can be complicated. It's a lot to get. That's why we're here to help you design it, improve it, optimize it and virtualize it, and for whatever else you might need.

CDW Legal Sales Team gets it.

They're dedicated exclusively to serving the technology needs of law firms. The solutions we provide are specific to the legal industry and, even more important, your firm.

Virtualizing on a budget? Solved.

Your CDW Legal Sales Team can help. We'll assess your environment to determine what percentage of your hardware is good and what needs to be replaced. From there we'll work with you to develop a virtualization plan for the unique needs and goals of your firm.



Hard drives sold separately



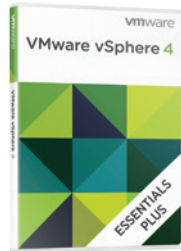
HP ProLiant DL360 G6 Rack-mount Server

Concentrated 1U compute performance with infrastructure management tools

Quad-Core Intel® Xeon® Processor E5504 (2.0GHz)

\$2229.⁹⁹ CDW 1723317

- Memory: 4GB std., 192GB max. (PC3-10600R DDR3)
- Hard drive: none ship std.; up to eight SFF hot-pluggable SAS/SATA drive bays available, 4.8TB max. storage
- 4MB Level 3 Cache
- Embedded NC382i Dual-Port Multifunction Gigabit Server Adapter



VMware® vSphere™ Essentials Plus 4.1¹

All-in-one virtualization solution

\$3296.⁹⁹ CDW 1755388

- Includes application availability and data protection capabilities for always-on IT
- Includes all the capabilities of vSphere™ Essentials, along with the following additional features:
 - VMware® vMotion™ (new)
 - VMware High Availability
 - VMware Data Recovery

Requires a minimum of one-year support and subscription (SaaS) at the time of purchase; call your CDW account manager for details



Microsoft® Windows® Server® 2008 R2 Standard

Grow your business capacity

Full Version with 5 Client Access Licenses

\$975.⁹⁹ CDW 1937305

- Built-in enhanced web and virtualization capabilities
- Enhanced security features protect your data and network, and provide a solid, highly dependable foundation for your business



EMC® CLARiiON® AX4 6TB iSCSI Storage Solution

CDW 1594697

- Consolidate Windows, Linux® and major UNIX® servers
- VMware-certified solution with powerful Intel® Xeon® processors
- Scales as your VMware environment grows from 4.1TB to 60TB and 64 hosts
- iSCSI connectivity
- Mix and match SATA and SAS drives for varying application requirements



NetApp® FAS3270 Storage Solution

Get great value and advanced efficiency in a midrange storage system

CDW 2250283

- Lower your costs with the storage efficiency of NetApp unified architecture
- Simple to install, provision, and upgrade
- Consolidate multiple protocols including FC, FCoE, and diverse SAN and NAS workloads
- Seamlessly expand as your needs change
- Maximize productivity with our common suite of management software
- Scale to nearly 2PB of versatile storage that adapts readily to your growing storage demands

