

## Why Buy From CDW?

CDW'S MOBILE/WIRELESS EXPERTISE  
COMES WITH NO STRINGS ATTACHED

MOBILE/  
WIRELESS



In today's age of telecommunications consolidation, there's a rapid proliferation of mobile/wireless technology available to the mass market. As prices drop and competitive plans emerge, you can be assured that CDW is there to **guide you** through the confusion. Whether you're just looking to purchase or activate a handheld device or to update your entire mobile/wireless infrastructure, we can help you make the **best decision** appropriate for your business goals. Every CDW Account Manager is backed by a team of **mobile/wireless specialists** who are extensively trained on the latest technologies and services. Our industry-certified specialists understand your need for seamless communication and are focused on creating the right mix of solutions specific to your company's network. **CDW, as a single point of access, helps to untangle the mass of mobile/wireless services to readily meet your needs.**



### One Source, One Contact to Stay Connected


CDW streamlines your mobile/wireless decisions by serving as a single agent for multiple nationwide carriers. When you deal with CDW, you automatically get access to our expertise and industry knowledge on a wide variety of data-centric mobile solutions and hardware/software offerings.

Your primary Account Manager will work with you to understand your mobile/wireless needs and then engage a specialist to further diagnose your requirements, review project specifics (i.e., current technology, business goals, etc.) and make specific recommendations. As a CDW customer, we already know your existing infrastructure—saving you valuable time and money otherwise spent seeking the right mobile/wireless solution.

#### Industry Knowledge + Carrier Partnerships = Best Solution for You

Need to order five new BlackBerry™ handhelds that have unlimited e-mail and international service by next week? We can do it. Need help negotiating carrier rates for an enterprise-level project? CDW can help again. Do you want cellular telephone service for a specific region that your own carrier doesn't cover? We can quickly recommend the right network service.

Depending on your telecommunications goals, intended frequency of use and overall requirements, we can custom-tailor a pre-configured package—complete with hardware and software—and even activate it before it arrives. CDW will deal directly with the carrier of choice to activate your service—taking this time-consuming task off your shoulders. When you open your shipment, your system is “turned on” and ready to go, minimizing downtime and delays.



Because CDW already knows your infrastructure, we can save you time and money searching for the right mobile/wireless solution.

The Right Technology. Right Away.™  
CDW.com • 1.888.399.4CDW



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The benefit to you: CDW's mobile/wireless specialists are rigorously trained on a wide variety of carriers, manufacturers and devices. We maintain relationships with leading business partners to bring you best-of-breed solutions—saving you valuable time otherwise spent shopping, comparing and activating your services.

Here are some of the top solutions CDW offers:

CARRIERS	MANUFACTURERS	DEVICES
Cingular® Wireless/AT&T®	Hewlett-Packard®	BlackBerry™ Handhelds and BlackBerry™ Enterprise Software
Nextel Communications®	Nokia®	iPAQ 6315
Sprint PCS®	Novatel Wireless™	Merlin C201 Wireless Cards
T-Mobile®	PalmOne™	Treo™
	Research In Motion (RIM)	Sierra AirCard® 550
	Sierra Wireless®	Sony Ericsson GC83
	Sony Ericsson	

... and more.

Our partnerships with world-class providers enable CDW to work with carriers, manufacturers and device suppliers on your behalf. As a single point of contact, we take a vendor-neutral approach and assume the responsibility of coordinating multiple entities, plans and support issues. Working with CDW's mobile/wireless specialists, you'll get:

- » Expert consultation regarding your mobile/wireless infrastructure
- » Seamless handling of activations
- » Facilitation of rate plan changes (i.e., number portability)
- » Educated and unbiased device selection expertise
- » CDW's award-winning technical support

CDW coordinates multiple carriers, plans and support issues to keep you focused on your business.



## Other CDW Specialties

Because CDW prides itself on having a large team of in-house specialists, we are there to serve you at every critical stage in your technology lifecycle. Our specialists span a multitude of services that readily complement your mobile/wireless solutions. Your CDW Account Manager can help you with the following:

- » **Networking**—LAN/WAN management/design/configuration, layer 2, 3 and 4-7 switching, bandwidth aggregation and termination, load balancing, routers, etc.
- » **Power**—RPS, UPS, PDU, line conditioners, backup generators, AC/DC power adapters/inverters, air conditioning units for data facilities, etc.
- » **Storage**—NAS, SAN, clustering, disaster recovery, backup software, data replication, ILM strategies, etc.
- » **Security**—Intrusion prevention/protection, firewalls, VPN, spam filtering, etc.
- » **Telephony**—VoIP, audio and video conferencing, unified messaging, etc.
- » **Voice and Data**—Internet access, WAN, voice services, hosting solutions, etc.

Additional CDW specialties round out your telecommunications needs with ease.

Ask your Account Manager how CDW can put our mobile/wireless and other telecommunications services to work for your business.