

Software Procurement Options

That Speak Your Language



Nuance offers licensing programs suited to the needs of the enterprise. The Nuance Open License Program (OLP) is a certificate based, easy to use volume purchasing program designed to save end user customers money by accumulating points for their Nuance products and support purchased for internal use. In addition to cost savings, customers benefit from better license management, ease of distribution across the enterprise with a single serial number, and elimination of boxed inventory. It is easy to qualify for OLP with its low initial purchase requirement!

Customer organizations with more than 150 PCs may also consider Nuance Advantage. Like OLP, customers enjoy all of the benefits of licensing, but are allowed to forecast their Nuance purchases for the next 2 years. The customer's discount level is based upon the points for the total forecast, and the customer enjoys that advantageous discount with the very first order! Please contact a Nuance Advantage authorized reseller for additional information.

**Please note, point levels listed below effective October 1, 2004*

	Open License	Nuance Advantage
Customer Profile	Corporate, Government, Educational customers with initial order of 50 points (from 4 to 15 units)	Corporate, Government, Educational customers with >150 PCs
Customer Benefits	<ul style="list-style-type: none"> • Easy to understand • Reduced cost to customer • Low initial order requirement • Any combination of Nuance products may be used to reach minimum • Pricing level locked for 2 years • No commitment beyond the first purchase • Facilitates license management and enterprise software distribution 	<ul style="list-style-type: none"> • Maximized savings from the very first order based on 2 year Nuance product forecast • Any combination of Nuance products may be used to reach minimum • Facilitates license management and enterprise software distribution
Customer Requirements	<ul style="list-style-type: none"> • Initial Order of 50 points • Reorder minimum of 20 points • A license must be purchased for every user. No concurrency. 	<ul style="list-style-type: none"> • Minimum 2 year forecast of 2000 points • 40% of forecast met in year 1 • A license must be purchased for every user. No concurrency.
Basis for Discount	Total points on initial order: A: 50-399 B: 400-1999 C: 2000-3999 D: 4000-9999 E: 10000+	Total points forecasted for 2 years: A: 2000-3999 G: 80000-159999 B: 4000-9999 H: 160000+ C: 10000-19999 D: 20000-29999 E: 30000-39999 F: 40000-79999
Products Included	<ul style="list-style-type: none"> • Dragon NaturallySpeaking® Preferred-8 Pts • Dragon NaturallySpeaking® Professional-16 Pts • Dragon NaturallySpeaking® Medical-16 Pts • Dragon NaturallySpeaking® Legal-16 Pts • OmniForm® Premium-16 Pts • OmniPage® Professional-16 Pts • PaperPort® Professional-8 Pts • PDF Converter Professional-8 Pts • PDF Create!-4 Pts • PDF Converter-4 Pts 	<ul style="list-style-type: none"> • Dragon NaturallySpeaking® Preferred-8 Pts • Dragon NaturallySpeaking® Professional-16 Pts • Dragon NaturallySpeaking® Medical-16 Pts • Dragon NaturallySpeaking® Legal-16 Pts • OmniForm® Premium-16 Pts • OmniPage® Professional-16 Pts • PaperPort® Professional-8 Pts • PDF Converter Professional-8 Pts • PDF Create!-4 Pts • PDF Converter-4 Pts
Contract Required	No. Certificate based.	Yes
Reseller Choice	All authorized Nuance Resellers	Identified Nuance Large Account Reseller of Customer's Choice
Upgrade Assurance	Available	Available
Technical Support	Available	Available

To purchase, contact your preferred retailer or call Nuance at 1-800-443-7077