



CDW and wireless mobility: a winning combination

The trend is unmistakable

By 2010, nearly 50% of all workers will be mobile, having the ability and the technology to work offsite, be it from home or on the road. Currently, there are 55 million of them, only 25% of whom have wireless wide-area data access to critical information that is needed to do their jobs. This number will grow as more companies encourage telecommuting or work-at-home options to increase productivity, drive down costs, improve customer service and response times, and strengthen employee loyalty.¹

Unprecedented growth

The move toward mobility and wireless technology has seen dramatic growth in the sale of smartphones, embedded wireless notebooks and broadband wireless data cards — the tools mobile workers need to be effective.

- On average, workers spend 39% of their time away from their office²
- Mobile communications is expected to grow at 32% a year through 2010²
- In 2008, there will be an estimated \$4 billion spent on smartphones and other handheld communications devices³
- Mobility-related expenditures are expected to be approximately 40% of IT budgets in 2008³
- Wireless voice and data will account for \$162 billion in total spending for 2008³

Guidance in a world of choices

An exploding market like wireless mobility means having to choose from a plethora of product and service options. To make wise choices, you need a thorough understanding of your needs and the options that can address them. You need an experienced technology partner that can help you match your needs with the right solutions for your company, today and in the future. And you need one place to turn to for a total mobility solutions, from needs assessment to inventory management, from provider provisioning to enterprise-wide activation. CDW offers it all, in one convenient place, from one convenient source.

Our reputation is on the line. CDW is North America's largest Value Added Re-Seller of technology products and services. CDW offers over 100,000 products available for purchase or lease. Serving customers for over 24 years, we are the 39th largest privately held company in the United States. More than 2700 account managers put their experience and knowledge to work for you. That means have the power of the CDW brand behind you every step of the way. Thousands of companies turn to us for advice on how to harness the power of technology to empower their employees and their businesses.

CDW delivers unmatched value. Here's why:

Your carrier, your choice

CDW can activate devices with the following National Carriers: AT&T, T-Mobile, Sprint and Verizon⁴, so you can keep your existing carrier or select a new one. We also have solid relationships with smartphone providers like BlackBerry and Nokia and embedded wireless/notebook brands like Hewlett-Packard, Sony, Panasonic and Lenovo.

At your service

CDW offers so much more than hardware. We can keep track of your inventory, provide technical support from purchase through deployment and activate your enterprise utilizing our integrated logistics and distribution systems.

There when you need us

Through our partnerships with best-of-class service providers, CDW offers a 24-hour remote help desk, device provisioning and configuration, and end-user training and telecom inventory and expense management.

Free license management

CDW tracks your software and service licenses so you never fall out of compliance and can reference your information quickly and easily. Just give us a call.

Dedicated Mobile Wireless Specialists

CDW's Mobile Wireless Specialists receive ongoing training on the ever-changing wireless environment and have the expertise to recommend, implement and manage your ongoing multi-carrier relationships and mobile wireless infrastructure.

Mobile Wireless Managed Services

CDW's Mobile Managed Services combine Professional Services and a simplified Telecom Expense and Asset Management solution. We not only provision your complete mobile device offering, but we provide our customers with unparalleled control and visibility of their inventory, invoices and contracts. CDW is an end-to-end mobile managed services provider.

Need another reason to count on CDW for all your wireless mobility needs?

At CDW, we can design, plan, implement, and support a complete, comprehensive mobile solutions built around you and your company's needs. Utilizing the relationships that we maintain with National Wireless Carriers CDW offers unbiased advice. We're with you every step of the way, from planning and purchasing through deployment and disposition, helping you use technology to work smarter and more efficiently.

For more information contact your account manager at 800.800.4239 or visit CDW.com.